

# INVESTOR DAY March 13, 2024

# Welcome

#### **Forward-Looking Statement**

During this presentation, we will make certain "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934. Although the company believes that its expectations and beliefs are based on reasonable assumptions, actual results may differ materially.

For a discussion of factors that may cause actual results to differ, refer to Item 1A – Risk Factors in the company's most recent Form 10-K and Form 10-Q.



#### Agenda

Welcome & Introductions

MDU Resources Group Focusing on our CORE



Nicole Kivisto President & CEO of MDU Resources Group, Inc.



Nicole Kivisto President & CEO of MDU Resources Group, Inc.

#### Break

MDU Construction Services Group Building America's future

**Financial Outlook & Guidance** 

**Closing Remarks** 



Jeff Thiede President & CEO of MDU Construction Services Group, Inc.



Jason Vollmer Vice President, CFO & Treasurer of MDU Resources Group, Inc.



Nicole Kivisto President & CEO of MDU Resources Group, Inc.

Q&A



# MDU Resources Group Focusing on our CORE

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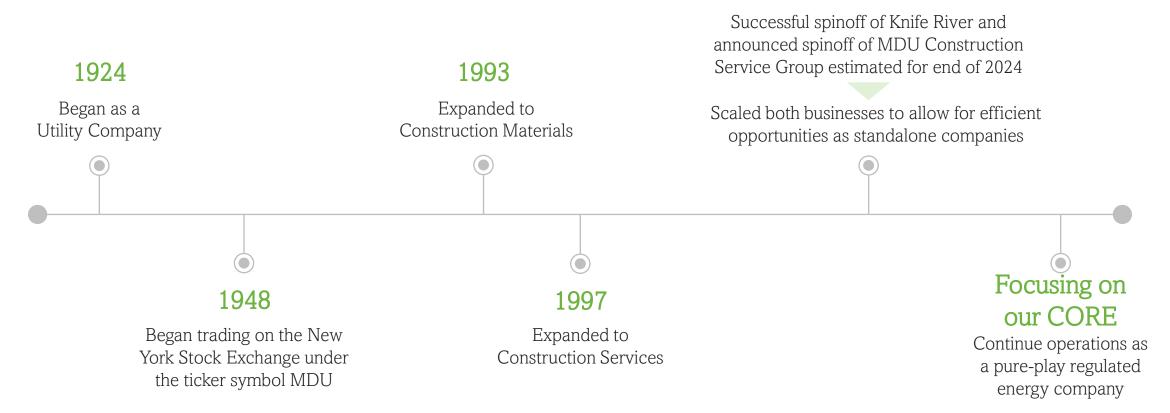
Nicole Kivisto

President & CEO of MDU Resources Group, Inc.

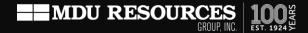
### **Commitment to Shareholder Value**

MDU Resources has a long history of evolving our company to create value





86 years of uninterrupted dividend payments.



### Why MDU?

Compelling Investment Thesis



#### **Regulated Energy Delivery**

- Strong regulated business mix
- Extensive operational diversification
- Supportive regulatory environment
- Balance sheet strength
- Experienced management team with proven track record
- Compelling long-term guidance with differentiated growth targets



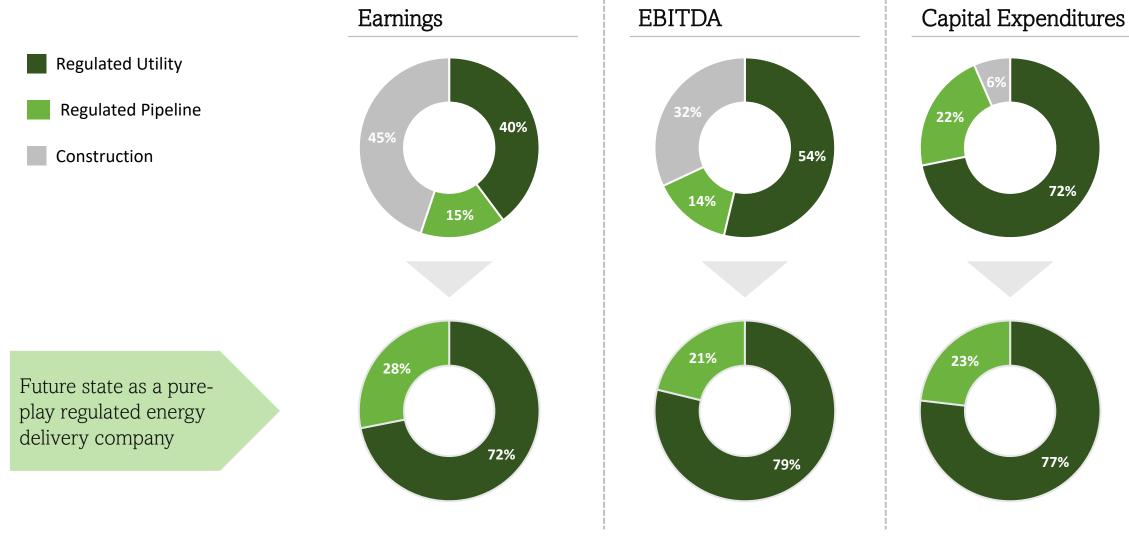
#### **Construction Services**

- One of the largest electrical construction service providers in the U.S.
- Essential infrastructure service provider
- Competitive positioning and industry tailwinds support future growth
- Strong cash flow provides optionality
- Distinct investment opportunity as an independent, publicly traded company

## MDU RESOURCES



### Path to Becoming Pure Play



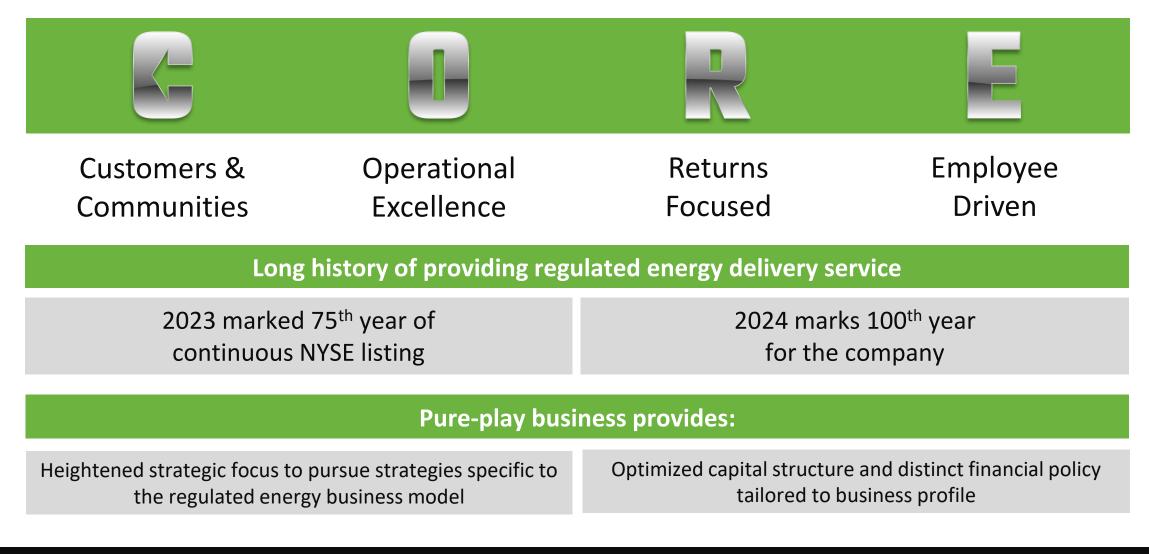
Note: Percentages are based on year-end 2023 results.



# FOCUSING ON OUR



MDU Resources becoming a pure-play regulated entity focuses the company on its original "CORE" energy delivery business





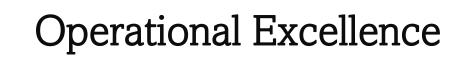
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### Customers & Communities

- Sustain best-in-class customer satisfaction
  - Achieved Top 5 JD Power rankings in the midsize utilities of the West Region
- Competitive rates
  - *Maintain rates below the national average*
- Community focused
  - Support economic development of our communities
  - Charitable giving supporting strong communities





- Safety culture driving employee and system safety
  - Proactive maintenance and active Safety Management Systems
  - Lower than industry average preventable injuries and vehicle accidents
- Responsible approach to operating costs and capital investment
  - *Maintain O&M per-customer below peer average*
  - Disciplined capital allocation philosophy supported by a strong balance sheet
- Environmental stewardship
  - Focus on achieving our emission reduction goals





### Returns Focused

- Attractive earnings and rate base growth
  - Achieve long-term EPS growth of 6-8%
  - *Achieve long-term Utility rate base growth of 7%*
- ROE enhancement
  - *Timely regulatory filings and incremental growth opportunities*
- Delivering strong total shareholder return
  - *Targeted total shareholder return in top quartile of peer companies*
  - Dividend payout ratio targeted at 60-70% of regulated earnings





- Employee retention & recruitment
  - Maintain an employer of choice workplace culture
  - *Provide a competitive total compensation package*
- Encourage employee engagement
  - Seek employee feedback on continuous improvement
  - Promote community volunteerism
- Succession planning and development programs
  - Foster a diverse, inclusive and respectful culture



### **Compelling Investment Thesis**



| Strong, regulated business mix                                   | <ul> <li>~100% regulated cash flow contribution</li> <li>Stable, predictable cash flow driven by 72% utility and 28% regulated pipeline earnings</li> </ul>   |
|--|---|
| Extensive operational diversification                            | <ul> <li>Utility operations in 8 states &amp; 13 jurisdictions with 55% / 45% gas vs. electric rate base</li> <li>Pipeline operations in 5 states and transports &gt;50% of the gas produced in the Bakken</li> </ul> |
| Supportive regulatory<br>environment                             | <ul> <li>Timely cost recovery via dedicated trackers and normalization mechanisms</li> <li>~25% total rate base is FERC-regulated with minimal lag and attractive ROEs</li> </ul>                                     |
| Enhanced credit metrics<br>profile and balance<br>sheet strength | <ul> <li>Consolidated debt-to-capitalization ratio of 45% (as of December 31, 2023)</li> <li>No near-term equity needs</li> </ul>   |
| Experienced<br>management team with                              | Developed constructive regulatory relationships   |

• Over the last five years have grown rate base and earnings by 8% compounded annually



a proven track record

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#### **Regulated Utility Snapshot** CASCADE NATURAL GAS WMONTANA-DAKOTA A INTERMOUNTAIN' A GREAT PLAINS ~1.2 million Total Customers Over 1 million Gas Over 145,000 Electric ŏ $\bigcirc$ 0 648 MW Owned Generation 30,400 Miles of Electric and Gas Transmission and Distribution Lines 1,520 **Skilled Employees** States of operation Electric generating stations Electric and natural gas utility areas

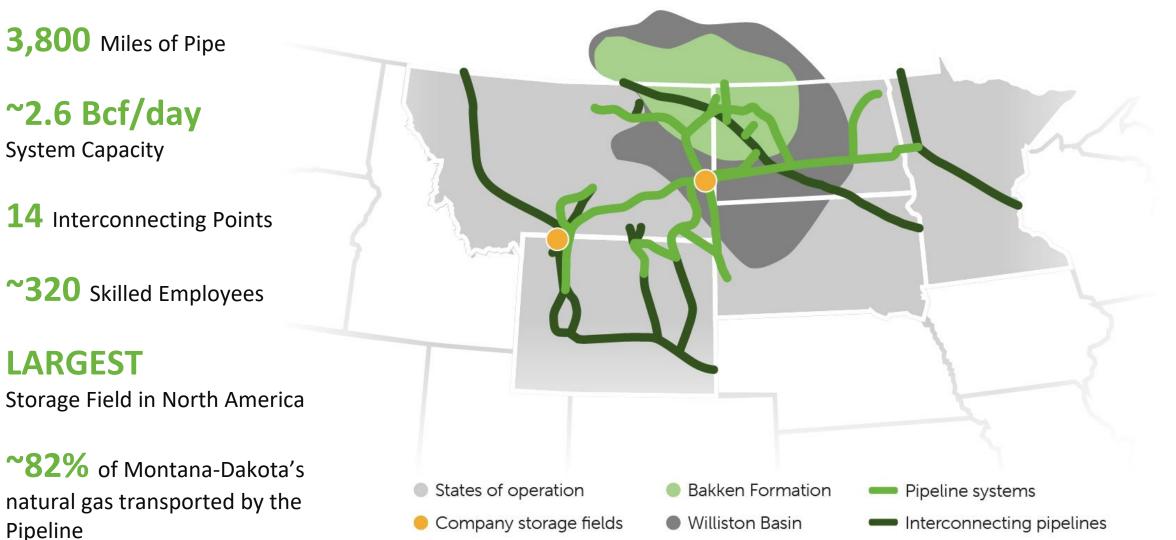


As of December 31, 2023



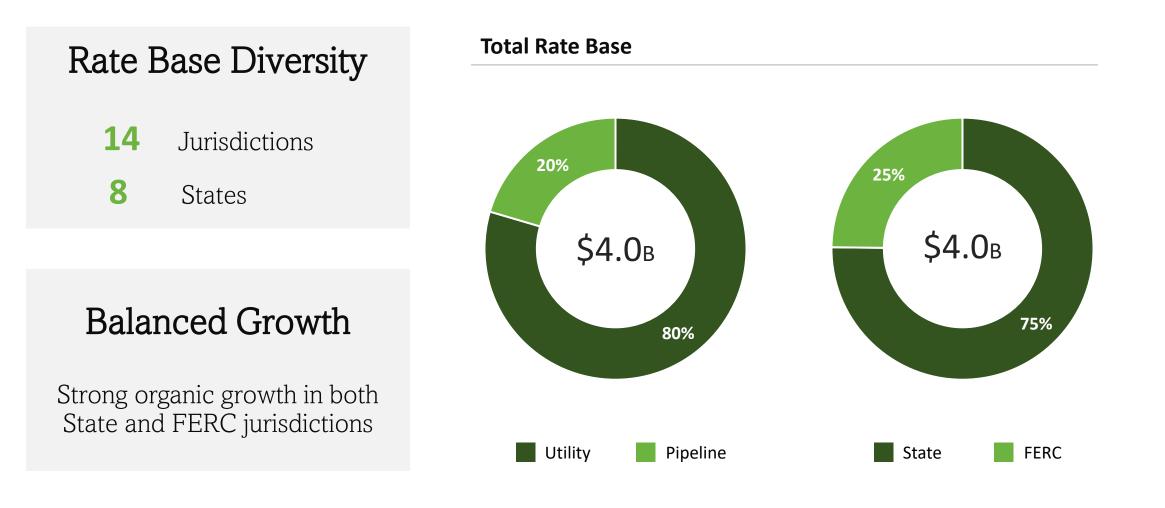
### **Regulated Pipeline Snapshot**





### **2023 Combined Regulated Rate Base**







### **History of Growth**

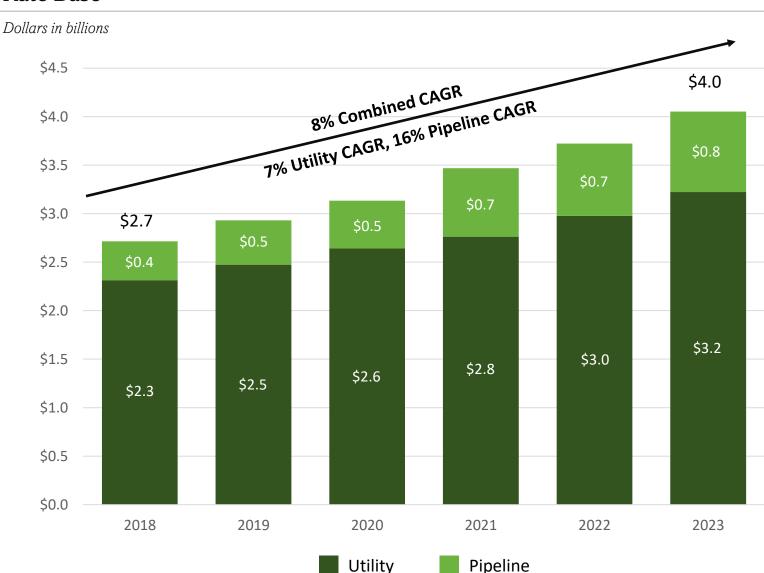
**1.6%** customer growth Higher than the national average

~2.6 Bcf/day

Pipeline capacity

**8% CAGR** Combined rate base growth

#### Rate Base





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### **History of Growth**

**8% CAGR** Combined earnings growth

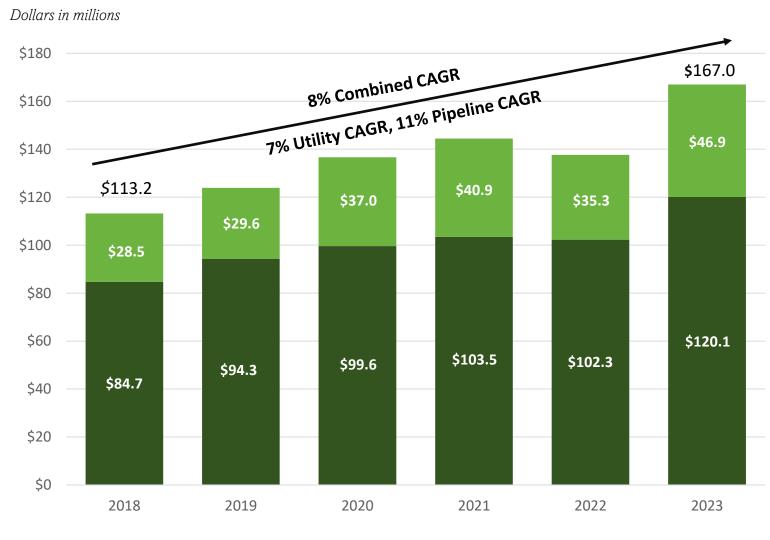
**1.6%** customer growth Higher than the national average

Data center

Welcomed a new high-volume customer in 2023

**6.6%** Increase in pipeline transportation capacity 2018-2023

### Earnings



Utility

Pipeline



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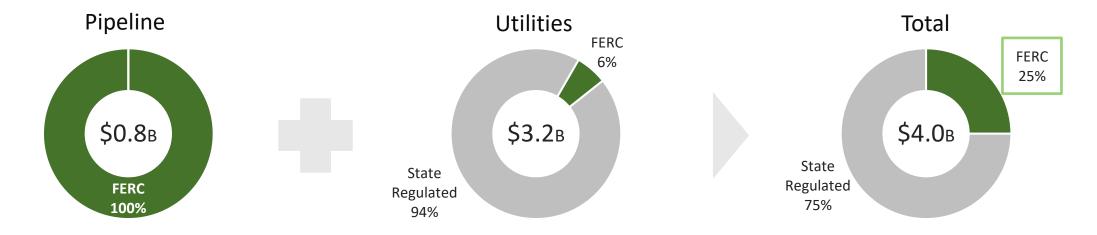
GROUP. INC

### **FERC Regulatory Highlights**



Rate Base Split

Dollars in Billions, includes CWIP (2023)





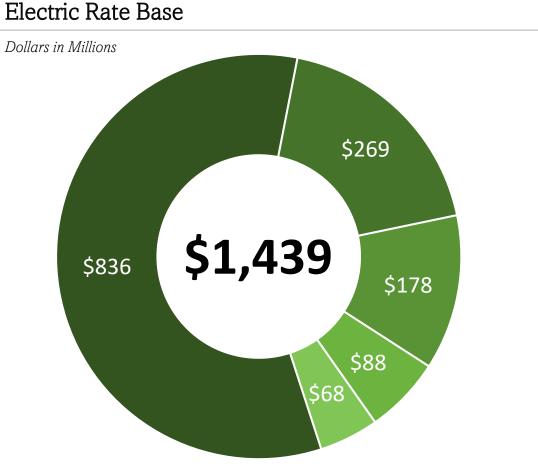
<sup>1</sup>Includes 50bp ROE adder



### **Electric Rate Base Summary**

*Current Landscape as of December 2023* 





**Current Allowed Jurisdiction ROE% Rate Case Filing** ND 9.75% 2022 ■ MT 9.65% 2022 ■ FERC 10.52% 2023 WY 9.45%  $2025^{1}$ 

| SD | * | 2023 |
|----|---|------|

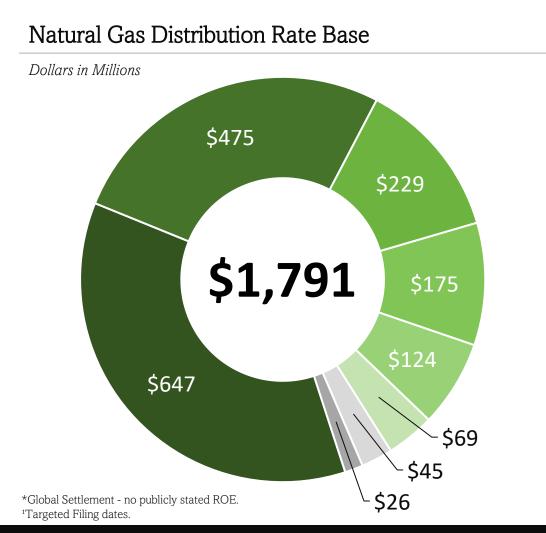
\*Global Settlement - no publicly stated ROE. <sup>1</sup>Targeted Filing dates.



### **Natural Gas Rate Base Summary**

*Current Landscape as of December 2023* 





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| Jurisdiction | Current Allowed<br>ROE% | Rate Case Filing  |
|--------------|-------------------------|-------------------|
| ■ WA         | 9.40%                   | 2024 <sup>1</sup> |
| ID           | 9.50%                   | 2022              |
| ND           | 9.30%                   | 2023              |
| OR           | 9.40%                   | 2024 <sup>1</sup> |
| MT           | *                       | 2024 <sup>1</sup> |
| SD           | *                       | 2023              |
| MN           | 9.53%                   | 2025 <sup>1</sup> |
| ■ WY         | 9.35%                   | 2024 <sup>1</sup> |

### Supportive Utility Jurisdictions and Favorable Recovery Mechanisms

#### **Electric Jurisdictions**

| Jurisdiction           | Montana | North Dakota | South Dakota | Wyoming |
|------------------------|---------|--------------|--------------|---------|
| 2023A Rate Base (\$mm) | \$269   | \$836        | \$68         | \$88    |
| Allowed ROE            | 9.65%   | 9.75%        | 1            | 9.45%   |
| Last Rate Case (year)  | 2022    | 2022         | 2023*        | 2016    |

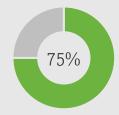
#### **Regulatory Mechanisms**

| $\checkmark$ | $\checkmark$ | $\checkmark$  | $\checkmark$  |
|--------------|--------------|---|---|
|              | $\checkmark$ | $\checkmark$  |   |
|              | $\checkmark$ | $\checkmark$  |   |
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|              | ✓            | <ul> <li>✓</li> <li>✓</li></ul> | $\begin{array}{c cccc} \checkmark & \checkmark & \checkmark & \checkmark & \\ & \checkmark & & \checkmark & \\ & \checkmark & & \checkmark & \\ & \checkmark & & & \\ & \checkmark & & & \\ & \checkmark & & & &$ |



# Percentage of jurisdiction with... Forward Year/ Forecasted Test Period 100% Fuel Clause Adjustment

Interim Rate Relief



<sup>1</sup>Global Settlement - no publicly stated ROE; <sup>2</sup>If rate case isn't completed in 6 months full rate request goes into effect on an interim basis; \* Pending Rate case



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### Supportive Utility Jurisdictions and Favorable Recovery Mechanisms

#### **Gas Jurisdictions**

| Jurisdiction           | Minnesota | Montana | North<br>Dakota | South<br>Dakota | Wyoming | Idaho | Washington | Oregon |
|------------------------|-----------|---------|-----------------|-----------------|---------|-------|------------|--------|
| 2023A Rate Base (\$mm) | \$45      | \$124   | \$229           | \$69            | \$26    | \$475 | \$647      | \$175  |
| Allowed ROE            | 9.53%     | 1       | 9.30%           | 1               | 9.35%   | 9.50% | 9.40%      | 9.40%  |
| Last Rate Case (year)  | 2019      | 2020    | 2023*           | 2023*           | 2019    | 2022  | 2021       | 2020   |

#### **Regulatory Mechanisms**

| Purchased Gas Adjustment                    | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$          | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
|---|--------------|--------------|--------------|-----------------------|--------------|--------------|--------------|--------------|
| Full Decoupling                             |              |              |              |                       |              |              | $\checkmark$ | $\checkmark$ |
| Weather Normalization                       |              |              | $\checkmark$ | $\checkmark$          |              |              | $\checkmark$ | $\checkmark$ |
| Full Fixed Residential Rate                 |              |              | $\checkmark$ |                       |              |              |              |              |
| Pipeline Replacement /<br>Integrity Tracker | $\checkmark$ |              |              |                       |              |              | $\checkmark$ |              |
| Property Tax Tracker                        |              | $\checkmark$ |              |                       |              |              |              |              |
| Earnings Sharing                            |              |              |              |                       |              |              | $\checkmark$ | $\checkmark$ |
| Interim Rate Relief                         | $\checkmark$ | $\checkmark$ | $\checkmark$ | <b>√</b> <sup>2</sup> |              |              |              |              |
| Multi-Year Rate Plan                        |              |              |              |                       |              |              | $\checkmark$ |              |
| Forward Year /<br>Forecasted Test Period    | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$          | $\checkmark$ | $\checkmark$ |              | $\checkmark$ |



#### Percentage of jurisdiction with...

Forward Year/ Forecasted Test Period



Purchased Gas Adjustment



Weather Normalization



<sup>1</sup>Global Settlement - no publicly stated ROE; <sup>2</sup>If rate case isn't completed in 6 months full rate request goes into effect on an interim basis; \* Pending Rate case



### **Utility Regulatory Activity**

Regulatory filings to recover capital investment and costs

#### 2022

- North Dakota electric
- Idaho natural gas
- Montana electric

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- 2023
- North Dakota natural gas
- South Dakota electric
- South Dakota natural gas

## Targeted 2024

- Washington natural gas
- Montana natural gas
- Wyoming natural gas
- Oregon natural gas

- Intend to file 3-4 rate cases per year going forward
- Annual FERC filing process reflecting updated cost and capital

Over the last three years, filings were made in **11 of the 13** operating jurisdictions



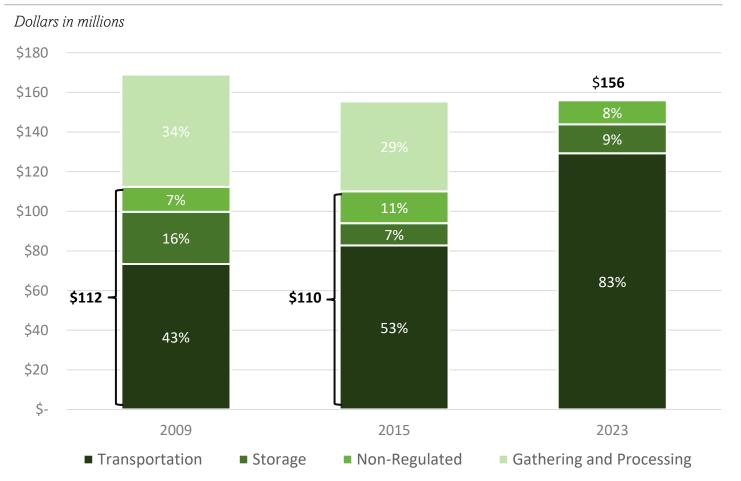


### **Business Evolution: Increasing Stability**

Fundamentally enhanced business mix since 2009

- Exited all gathering & processing services as of December 2020, as part of strategic review
- Continue to increase FERC-regulated transportation and storage revenue, providing low-risk, stable returns

#### WBI Energy Revenue



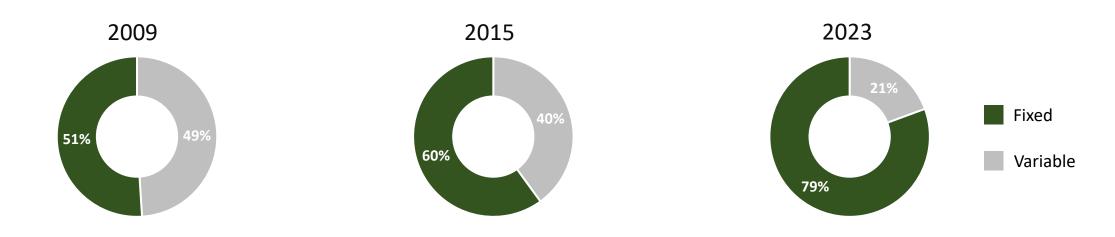




### **Business Evolution: Increasing Stability**



- In 2009, fixed vs. variable revenue was approximately 50/50
- In 2023, nearly 80% of revenue was fixed and driven largely by long-term natural gas transportation contracts
- Anticipate fixed revenue to continue to increase as growth projects supported by long-term contracts and driven by customer demand are placed in-service



#### WBI Energy Fixed vs. Variable Revenue Mix (2009-2023) (Percent contribution)





## **Pipeline Growth**



- Earnings are largely driven by growth projects
  - Growth projects are driven by demand from a diverse mix of customers
  - Supported by long-term contracts (generally 10 years or longer)
  - Majority of capital expenditures occur in the year project goes into service
    - Limited regulatory lag
    - AFUDC allows for return during construction period
    - Returns are immediate and do not require a rate case
- Primary focus is on execution of customer-driven projects, which subsequently grow rate base

### **Positive Bakken Outlook**

- Natural gas production continues to outpace oil through the forecast period
  - Bakken gas-to-oil ratios (GOR) are projected to continue to increase
    - Shallower natural gas decline
    - Increased GOR on new wells
- Forecasted natural gas growth outpaces current takeaway capacity
- Even with oil production flat, natural gas production is projected to increase

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### ND Production Forecast: EIA Price Deck 1,500,000

#### North Dakota Oil Production, BOPD 1,000,000 500,000 0 NDPA Forecast 2007 2012 2017 2022 2027 2032 2037 2042 Gas-Oil Ratio (GOR) 3 INDPA Forecast 2012 2007 2017 2022 2027 2032 2037 2042 6,000 Natural Gas Production, MMCFD 4,000 Case Base (EIA Oil Price) 2,000 Low (EIA Price -\$10/bbl) NDPA Forecast 2017 2007 2012 2022 2027 2032 2037 2042 JJ Kringstad - North Dakota Pipeline Authority





### **Pipeline Regulatory Activity**

- Successfully settled rate cases in 2014, 2019 and 2023
  - Collaborative process with FERC and shippers
  - Just and reasonable outcomes
    - Favorable capital structure: 60% equity and 40% debt
- 2023 settlement includes 2-year moratorium and
   5-year required comeback





### **Our Commitment**



#### Legacy and Longevity:

- We have proudly served our communities for 100 years, demonstrating a strategy of sustainability
- We believe sustainability is balancing social, environmental and financial impacts

#### Environment:

• We are committed to providing safe, reliable and cost-effective service while doing our part to reduce overall emissions

#### Social:

- We provide a safe and healthy environment for our employees and a culture of diversity, equity and inclusion
- We are actively involved in and support the communities where we operate

#### Corporate Governance:

**MDU RESOURCES** 

• We are committed to preserving the trust our communities and stakeholders place in us to be a good corporate citizen

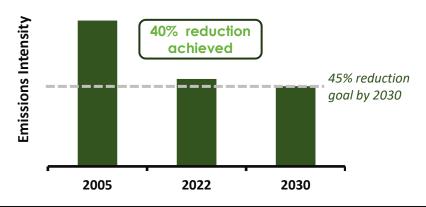


### **Emission Reduction Goals**

Focused on operating our business with a decreasing environmental footprint

#### GHG Emission Reduction Targets

- Target to reduce electric utility GHG emissions by 45% by 2030 vs. 2005 levels
- Reduction to be achieved primarily through the continued diversification of our electric generation fleet, helping drive rate base/earnings growth



Sustainable Operations





Pipeline Methane Emissions Intensity Reduction Target Compared to 2020 levels

**Utility Methane Emissions Reduction Target** 

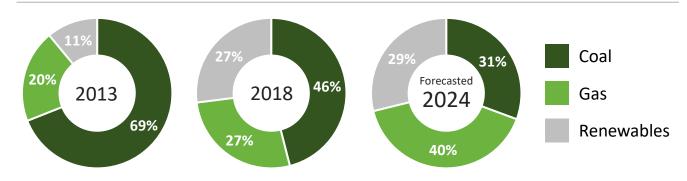
Compared to 2022 levels

reduction by 2030

#### Quantifying Our Impact

Discloses AGA Voluntary Sustainability Metrics, is voluntarily participating in the EPA's Natural Gas STAR Methane Challenge Program, and joined ONE Future Coalition, all while working with peers to develop best practices and adopt cost-saving technologies

#### Transitioning Our Electric Resources (Based on Nameplate Rating)





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### **Renewable Natural Gas Projects**

- Legacy landfill operations in Billings, MT
- Significant activity in the Pacific Northwest
  - Five interconnection agreements as well as construction and ownership of Deschutes County landfill
  - Able to procure renewable gas from these facilities
- Five interconnection agreements in Idaho
- Continue to pursue additional opportunities



### **Social Responsibility**

Committed to operating with integrity and being a good corporate citizen

| Employees  | Community   |  |  |  |
|--|---|--|--|--|
| <ul> <li>Focus on safety and training drives the recruitment and retention of top talent</li> </ul>      | <ul> <li>Safety and reliability are key to maintaining trust, as well as<br/>winning repeat business</li> </ul> |  |  |  |
| Survey employees to drive workforce initiatives  | Safety Management System program supports a culture dedicated to public and employee safety and environmental   |  |  |  |
| Highly engaged team  | protection  |  |  |  |
| Diverse and inclusive culture  | Supporting community development by providing reliable  |  |  |  |
| <ul> <li>Provide a competitive total compensation package to remain<br/>an employer of choice</li> </ul> | cost-effective service and through donations and volunteerism   |  |  |  |
|  | ተ 4 4 ந ፈንገን  |  |  |  |
| ~9,000 Employees*  | \$44 Million  |  |  |  |
| • $\sim$ 1,800 – Utility and Pipeline  | Contributed to charitable organizations since 1983  |  |  |  |
| <ul> <li>~7,000 – Construction Services</li> <li>~200 – Corporate Employees</li> </ul>                   | \$2.09 Million  |  |  |  |

#### MDU Investor Day | March 13, 2024 36

Contributed to charitable organizations in 2023

\*As of December 31, 2023



# **Experienced Management Team**



### Nicole Kivisto

President and Chief Executive Officer of MDU Resource (29 years of service)



### Rob Johnson

President of WBI Energy, Inc. (41 years of service)



### Anne Jones

Vice President and Chief Human Resources Officer of MDU Resources (42 years of service)



### Peggy Link

Vice President and Chief Information Officer of MDU Resources (19 years of service)



### Paul Sanderson

Vice President, Chief Legal Officer and Secretary of MDU Resources (1 year of service)



### Garret Senger

Chief Utilities Officer of Cascade Natural Gas Corporation, Intermountain Gas Company and Montana-Dakota Utilities Co. (41 years of service)



### Stephanie Sievert

Vice President, Chief Accounting Officer and Controller of MDU Resources (28 years of service)



### Jeffrey Thiede

President and Chief Executive Officer of MDU Construction Services Group, Inc (20 years of service)



### Jason Vollmer

Vice President, Chief Financial Officer and Treasurer of MDU Resources (19 years of service)



# **Corporate Governance**

MDU Resources is committed to strong corporate governance aligned with shareholder interests. Below highlights a few of our governance practices and policies:

- Annual election of all directors
- Majority voting for directors
- Succession planning and implementation process
- Separate board chair and CEO
- Environmental and social oversight by full board and a board committee
- Active investor outreach program
- Risk oversight by full board and committees

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- Standing committees consist entirely of independent directors
- Stock ownership requirements for directors and executive officers
- Annual advisory approval on executive compensation
- Diverse board in terms of gender, race, experience, skills and tenure



# **Highly Qualified Board of Directors**



### Dennis Johnson, Chair

Expertise: Business management, specialty contracting, finance and strategic planning



Nicole Kivisto President and Chief Executive Officer of MDU Resources

**David Goodin** Former President and Chief Executive Officer of MDU Resources

Expertise: Engineering and business management

**David Sparby** Expertise: Public utility, renewable energy, finance, legal and public company leadership



### **Darrel Anderson**

Expertise: Finance, public utilities, human resources management, public company leadership, corporate governance

### **Dale Rosenthal**

Expertise: Construction, alternative energy, infrastructure development, risk management and corporate strategy

**Chenxi Wang** 

Expertise: Technology, cybersecurity, capital markets and business development



### **James Gemmel**

Expertise: Finance, professional investment management, collaboration with management teams and board of directors



### **Edward Ryan**

Expertise: Corporate governance and transactions, legal and public company leadership



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# **MDU Resources Group, Inc.**

A predictable, sustainable long-term investment based on a history of performance



# Break



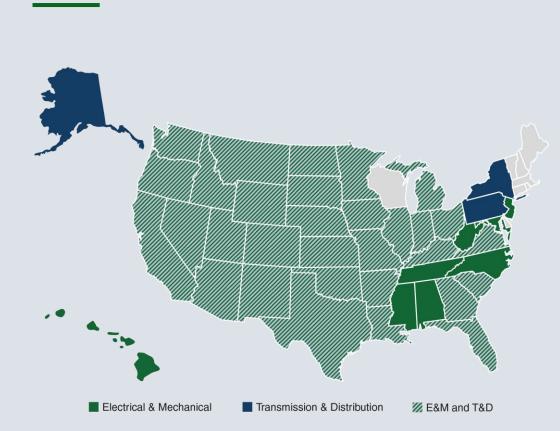
### Jeff Thiede | President & CEO



# EVERUS CONSTRUCTION GROUP

### www.EVERUS.com

### Who We Are



- ▲ 9,100+ employees at peak
- ▲ Operating across the U.S.
- ▲ More than **40,000 projects** completed in **2023**
- ▲ No. 4 EC&M\* 2023 Top 50 Electrical Contractors
- ▲ No. 10 ENR\* 2023 Top 600 Specialty Contractors

\*Electrical Construction & Maintenance magazine and Engineering News-Record

### **Electrical and Mechanical**

▲ Construction and maintenance of electrical and communication wiring and infrastructure, fire suppression systems, and mechanical piping and services



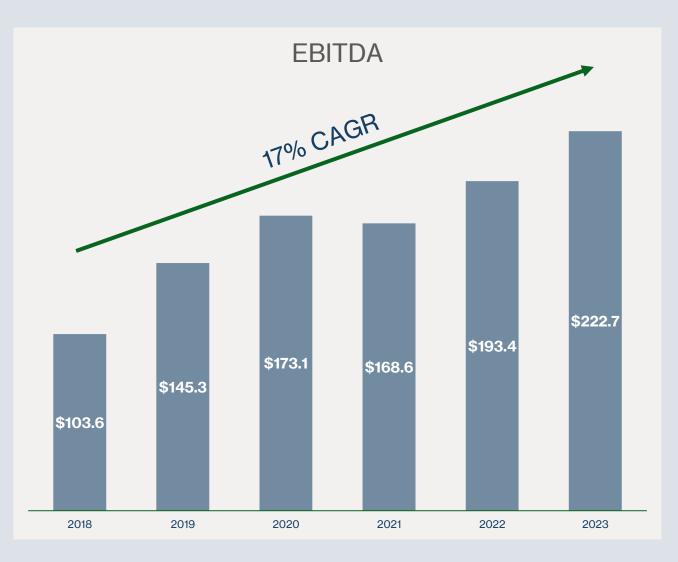
### **Transmission and Distribution**

▲ Construction and maintenance of overhead and underground electrical, gas and communication infrastructure, as well as manufacturing and distribution of transmission line construction equipment and tools



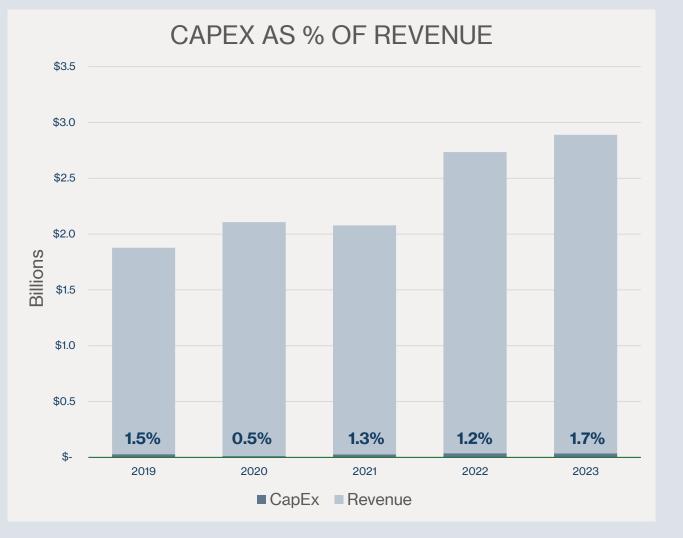
# Significant Historical Growth

- 2024 forecast: EBITDA of \$220 million to \$240 million
- Backlog remains strong at \$2.01 billion as of Dec. 31, 2023
- Organic growth and growth through acquisitions



# Low Capital Investment

- ▲ Not a capital-intensive business
- Will allow cash to be reinvested in business for organic and acquisition growth
- Historical disciplined acquisition growth has helped drive growth



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# Building America's future.™

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# **4**EVER

## Employees

Our greatest asset is our people. We are committed to engaging, training, developing and rewarding our team.

### Value

We create value for our shareholders, our team members and our other stakeholders through financial success.

### **E**xecution

We work safely, efficiently and with integrity to deliver what we say we're going to deliver.

### **Relationships** We build connections with key stakeholders to ensure satisfaction.

# **Growth Opportunities**



### We Build Infrastructure

- ▲ Essential services provider
- ▲ IIJA, IRA, CHIPS projects
- ▲ Grid hardening
- Data center demand



### Strong Cash Flow Supports Growth

- Reinvesting to organically grow market share
- ▲ Greater opportunities for growth through acquisitions



### Distinct Investment Opportunity

- ▲ One of the largest service providers in the U.S.
- Highly specialized in highgrowth industries: data centers, high-tech manufacturing, large-scale hospitality, renewables



# Building America's future.™



# We look forward to seeing you at Everus' investor day event

# Financial Outlook & Guidance

Jason Vollmer

Vice President, CFO & Treasurer of MDU Resources Group, Inc.

# 2023: Recap of a Record Year for the Group

### MDU RESOURCES

### MDU Resources Group

- Achieved record results across all businesses
- Strategic transformation into pure-play regulated energy delivery company on-track



### **Utility Group**

- 25% electric retail sales volume growth (all-time record)
- 8.5% rate base growth
- 1.3% customer growth
- Welcomed a highvolume data center customer in mid-2023



### Pipeline

- Record earnings and annual natural gas transportation volumes
- Increased transportation capacity to ~2.6BCF/day



### Everus

- **Record** revenues, earnings and EBITDA
- 15.1% EBITDA growth
- Margin improvement due to efficiency gains
- Continued strong demand for services as evidenced by backlog

# Guidance 2024







### **Regulated Energy Delivery**

• Earnings in the range of \$170 million to \$180 million

### Everus

- Revenues expected to be in the range of \$2.9 billion to \$3.1 billion, with margins comparable to 2023
- EBITDA in the range of \$220 million to \$240 million

Guidance as of March 13, 2024





# **Regulatory Update**

| Business                    | Jurisdiction                | Filing Date   | Annual Revenue Increase<br>(%) | Annual Revenue Increase (in millions) | Status   |  |
|-----------------------------|-----------------------------|---------------|--------------------------------|---------------------------------------|--|--|
| Settled cases with i        | implemented rates           |               |                                |                                       |  |  |
| Electric Utility            | North Dakota<br>Electric    | May 16, 2022  | 7.4%                           | \$15.3M                               | Approved June 6, 2023<br>New rates effective July 1, 2023          |  |
| Natural Gas<br>Distribution | Idaho Natural Gas           | Dec. 1, 2022  | 0.7%                           | \$3.1M                                | Approved June 30, 2023<br>New rates effective July 1, 2023         |  |
| Electric Utility            | Montana Electric            | Nov. 4, 2022  | 9.1%                           | \$6.1M                                | Approved Sep. 21, 2023<br>New rates effective Oct. 1, 2023         |  |
| Pipeline                    | FERC                        | Jan. 27, 2023 | 7.0%                           | \$10.0M                               | Approved Nov. 27, 2023<br>New rates effective Aug. 1, 2023         |  |
| Filed cases with re-        | quested rates               |               |                                |                                       |  |  |
| Electric Utility            | South Dakota Electric       | Aug. 15, 2023 | 17.3%                          | \$3.0M                                | Pending<br>Interim rates (15.4%/\$2.7M) effective March 1,<br>2024 |  |
| Natural Gas<br>Distribution | South Dakota Natural<br>Gas | Aug. 15, 2023 | 11.2%                          | \$7.4M                                | Pending<br>Interim rates (11.2%/\$7.4M) effective March 1,<br>2024 |  |
| Natural Gas<br>Distribution | North Dakota Natural<br>Gas | Nov. 1, 2023  | 7.5%                           | \$11.6M                               | Pending<br>Interim rates (6.5%/\$10.1M) effective Jan. 1,<br>2024  |  |



# **Capital Allocation Philosophy**

- Prioritize investments that enhance safety, reliability and security of our system
- Projects that support customer growth and expansion
- Projects with minimal regulatory lag
- Additional growth projects

**MDU RESOURCE** 

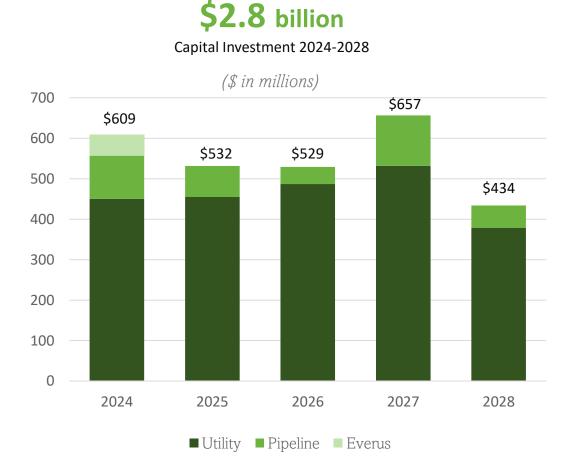
- Prioritize those with best return profile
- Dividend payout ratio targeted at 60-70% of regulated earnings



March 13, 2024

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# **Capital Investment Driving Rate Base Growth**



MDU RESOURCES

### Investment examples:

- System safety and integrity projects
- Electric transmission and distribution projects
- Expansion projects
- Replacements and upgrades
- JETx project MISO transmission project

# **Strong Balance Sheet**

45% debt-to-total capitalization ratio at December 31, 2023
60% equity layer for FERC regulated pipeline
Equity layer ~50% for utility jurisdictions
Manageable debt maturities and issuances through current forecast
No equity issuance planned until 2027

Target strong investment grade credit ratings profile to support growth

| Current Credit Ratings | MDU Resources | Montana-Dakota<br>Utilities | Cascade Natural Gas |  |
|------------------------|---------------|-----------------------------|---------------------|--|
| S&P                    | BBB           | BBB+                        | BBB                 |  |
| Fitch Ratings          | BBB+          | BBB+                        | BBB+                |  |

No near-term equity needs

Manageable debt maturities and new issuances through current forecast

# **Electric & Natural Gas Outlook**

- Expect to grow rate base by 7% compounded annually over the next five years
- Safely meet customer demand by upgrading and expanding infrastructure and facilities
- Customer base expected to continue growing by 1-2% annually
- Focused on timely regulatory recovery
- Filed an electric service agreement request to serve an additional data center **expected online in 2024**
- Initial testing on Heskett Station Unit IV, originally expected to be online in 2023, identified performance concerns
  - Modifications underway with facility now anticipated online in second quarter of 2024



# **Pipeline Outlook**

- Will continue to benefit from new transportation and storage service rates, as approved by the FERC, which were **effective Aug. 1, 2023**
- Will continue to benefit from expansion projects placed in service in Nov. 2023
- Current transportation capacity of approximately 2.6 billion
   cubic feet of natural gas per day
- Continuing work on several expansion projects that are expected to add more than 300 million cubic feet per day of incremental capacity as they are completed in 2024, pending regulatory approvals



# **Construction Services Outlook**

- Previously announced tax-free spinoff expected to be complete in late 2024
- Backlog of \$2.01 billion, down slightly compared to record year-end backlog of \$2.13 billion in 2022
- The Infrastructure Investment and Jobs Act and Inflation Reduction Act propose **billions of dollars of investment** for upgrades to electric and grid infrastructure, transportation systems, airports, and electric vehicle infrastructure, all industries Everus supports





# **Strong Long-Term Regulated Financial Guidance**





# **Closing Remarks**

Nicole Kivisto President & CEO of MDU Resources Group, Inc.

### Key Takeaways

Compelling Investment Opportunity

### MDU RESOURCES GROUP. INC.

- Focusing on our "CORE"
- Strong regulated business mix
- Extensive operational diversification
- Supportive regulatory environment
- Experienced management team with proven track record
- Compelling long-term guidance with differentiated growth targets



- One of the largest electrical construction service providers in the U.S.
- Essential infrastructure service provider
- Competitive positioning and industry tailwinds
   support future growth
- Strong cash flow provides optionality
- Distinct investment opportunity as an independent, publicly traded company

# Questions

SE

NYSE

**↑7.2050** 

7.20

7.21

# Appendix

Presenter Name Title

# **Reconciliation of EBITDA**



(\$ in millions)

### For the year ended December 31

|  | 2018           | 2019    | 2020    | 2021    | 2022    | 2023    |
|--|----------------|---------|---------|---------|---------|---------|
| Income from Continuing<br>Ops.   | \$64.3         | \$93.0  | \$109.7 | \$109.4 | \$124.8 | \$142.4 |
| Adjustments:   |                |         |         |         |         |         |
| Interest Expense   | \$3.6          | \$5.3   | \$4.1   | \$3.5   | \$6.3   | \$10.1  |
| Income Taxes   | \$20.0         | \$30.0  | \$35.8  | \$35.4  | \$40.8  | \$47.0  |
| Depreciation,<br>Depletion & Amort.  | \$15.7         | \$17.0  | \$23.5  | \$20.3  | \$21.5  | \$23.2  |
| EBITDA <sup>1</sup> 1. Note: EBITDA is considered a non-GAAP financial measure | <b>\$103.6</b> | \$145.3 | \$173.1 | \$168.6 | \$193.4 | \$222.7 |

